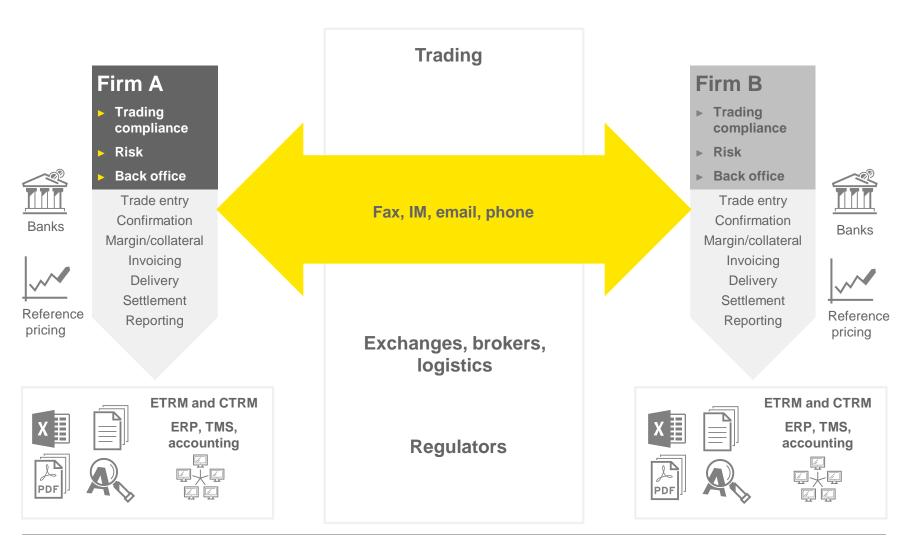


# Agenda

- Current state of energy trading and risk management
- Industry challenges
- Capabilities offered by blockchain technology
- Impact of blockchain on other market sectors
- What is blockchain?
- Blockchain illustrative example
- Industry use cases
- Blockchain technology capabilities
- Key issues and considerations
- The path forward for blockchain

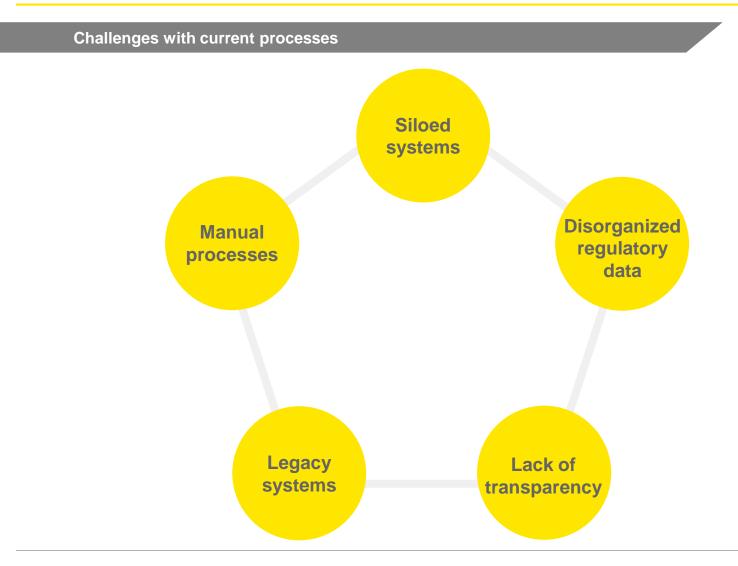


# Current state of energy trading and risk management activities today (illustrative example)





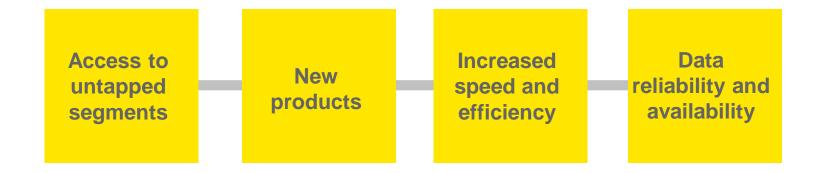
# **Industry challenges**





## What capabilities does blockchain offer?

Blockchain technology has the potential to transform today's inefficient, time-consuming processes into a more efficient, transparent framework, while also offering the ability to reduce costs.





# How is blockchain impacting other industry sectors?

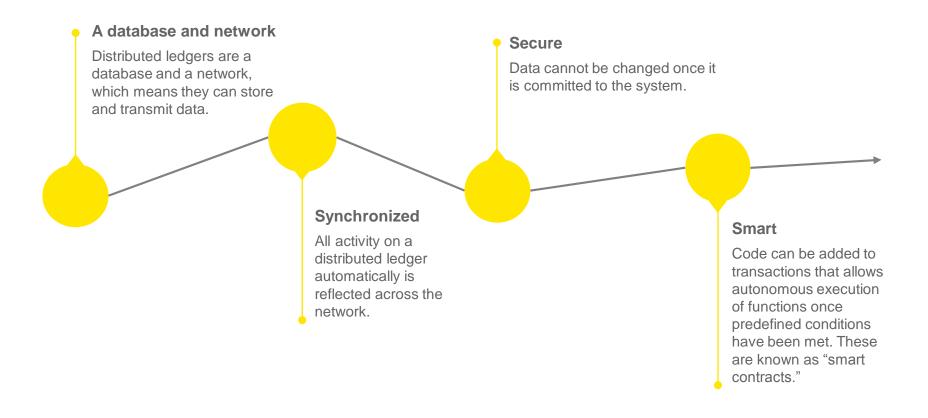
#### Blockchain investments exceeded \$1b per year since 2014.

Financial services								
Payment processing			Asset trading and settlement			Audit and assurance		
Cross-border payment			Real estate and mortgages			Syndicated loans		
Back-office automation		Regulatory reporting and compliance			nce	Corporate voting		
Retail		Commodities		Government		Technology		
Inventory management Supply chain custody Certificate of authenticity	Precio	Commodities and futures exchanges Precious material tracking Commodity-backed digital currencies		Land ownership records  Tamper-proof voting  Digital identification  Fraud-proof benefits		oting tion	Internet of Things database  Mobile network infrastructure	
Health and sciences	Transportat	Transportation		Utilities		Media		Education
Patient records database	Automotive pro	. ,		exchange	Digital ri	Digital rights management		Student transcript
Prescription management	ownership Self-driving o		Smart utility r system		•			management  Certificate management



#### What is blockchain?

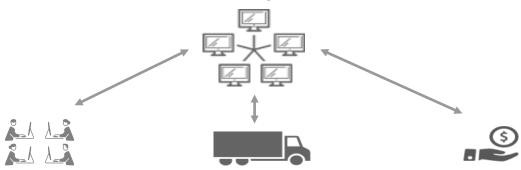
## Blockchain is a distributed ledger that is:





## Blockchain illustrative example

#### **Blockchain platform**



## **Trading**

- ► Trading group executes smart contract with counterparty, which is recorded on blockchain platform
- Transaction details automatically confirmed between counterparties and kept in sync

## Delivery

- Scheduling groups able to set delivery schedule with carrier and counterparty and details recorded on blockchain
- Deliveries automatically tracked, with updated volume information recorded on blockchain for immediate company and counterparty access

#### Settlement

- Pricing for transaction posted on blockchain platform
- Payment made upon invoice submission on blockchain

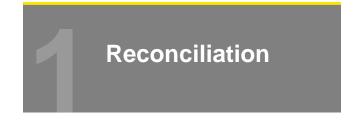
#### Blockchain benefits can include:

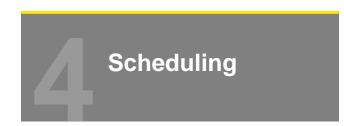
- Trade details confirmed and reconciled upon execution and kept in synch through trade life-span
- Scheduling information updated and transparent for all parties involved
- Streamlined and more timely invoicing and settlement process



# Energy industry blockchain application

Use cases









Contracts and agreements





# **EY Startup Challenge (UK)**



Watch on YouTube



## Blockchain technology industry overview

#### Industry consortia:

R3CEV, Hyperledger, PTDL, ISITIC

#### Vendors:

- Platforms and infrastructure: Ethereum, Kynetix, Axoni, itBit, Eris, BTL, Chain.com
- Invoicing: Tallysticks
- Data management: Factom
- Smart contracts: Symbiont, Adjoint
- Payment: Ripple, DASH, Abra
- Supply chain: Wave, Block Verify, Everledger
- Other: Digital Asset Holdings, IBM, Bitfury



# Key challenges with blockchain

Unclear legal and regulatory framework

Immature technology and frameworks

Lack of formal digital identity and verification

Investment and collaboration

Legacy integration



# Way forward for blockchain in the energy trading and marketing industry

"A journey of a thousand miles begins with a single step."

Lao Tzu

The advent of blockchain technology, combined with the current state of industry processes, offers a great opportunity to effect major transformation in how the industry conducts business.

To move forward, companies may need to undertake several actions, including joining together to form a consortia, engage in focused pilot programs and create internal organizational innovation initiatives.



# **Questions?**





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